

# SAP SD



# About Course

**SAP Sales and Distribution (SAP SD) is a core functional module in SAP ERP Central Component (ECC) that allows organizations to store and manage customer- and product-related data. Organizations use this data to manage all of the sales ordering, shipping, billing, and invoicing of their goods and services.**

# SAP-SD

## CURRICULUM

### ① Overview: sales & distribution

Overview of ERP

Organizational structures

Sales and distribution aspect

Materials management aspect

### ② No creating, processing and controlling

Sales Document Structure

Creation of sales order with reference

Schedule lines Categories

Copy Control

Log of incomplete items

### ③ Pricing

Condition Technique

Access Sequence

Condition Table

Price determination


Definition and maintenance of prices, surcharges, and discounts



 [www.softcrayons.com](http://www.softcrayons.com)

 [info@softcrayons.com](mailto:info@softcrayons.com)

 (+91) 854 501 2345

 693, Sector 14-A, Vasundhara,  
Ghaziabad (U.P.), 201012

   @softcrayons